

December 13, 2019

City of Sparks
431 Prater Way
Sparks, Nevada 89432

Attn: Robert Bidart, Capital Projects Department

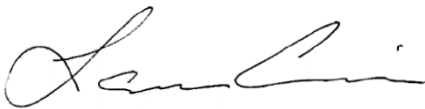
Dear Robert,

I am writing to provide a description of the status of the Alerton dealership in Nevada. Building Control Services (BCS) is the only Alerton associate dealer for all parts of Nevada, with the exception of Clark County. BCS is the only company directly authorized to sell, install, and service our products throughout this area.

As the Alerton associate dealer for this area, BCS has factory-trained personnel on staff, and has access to proprietary products and information that are part of the Alerton Building Management System. This training and the experience BCS has with the Alerton product line makes them an unparalleled provider of Alerton products and the services that support those products. Because of this authorization, any other firm performing services on Alerton products would void any warranties that apply.

Please let me know if you have further questions. We appreciate your support.

Sincerely,



Lance Andriunas
Regional Sales Manager
Alerton
Mobile: 763-234-3465